How to Study
ACI Dealing Certificate

ACI – The Financial Markets Association is an exam body and exam preparation opportunities are delivered by third parties like training companies, business schools and authors.

Also various national forex associations offer their own preparation courses for the ACI exams. Please visit the website of your national forex association and check if they offer a prep course. You may also visit our global website to find national offerings.

The following list shows different companies which may help you with your exam preparation.

“Setting the benchmark in certifying the financial industry globally”

8 Rue du Mail, 75002 Paris - France
T: +33 1 42975115 - F: +33 1 42975116 - www.aciforex.org
Austria:

Finance Trainer International Ges.m.b.H.
Am Hundsturm 11
A-1050 Wien
Tel. +43 1 545 52 77
Fax +43 1 545 52 77 20
E-Mail: wien@financetrainer.com
www.financetrainer.com

Finance Trainer is a specialised training and consulting company in the fields of treasury, ALM, risk management and derivative sales, which has been in business for almost 25 years. Since 1995 Finance Trainer is committed to support ACI in preparing additional benefits for its members worldwide and is pleased to offer preparatory courses for the ACI exams in particular through the unique Cyber School which is accessible from all over the world and by tailor made in-house courses in German, English and French.

Name of trainers: Patrick Haas, Astrid Meinecke

• **Web based**

  Language: English and German  
  Price: EUR 1.250 (no VAT)  
  Information/registration: www.financetrainer.com

Online ACI-style questions and answers (Cyber*School) and online coaching by expert trainer  
Duration: 6 months  
350 pages of documentation, 1.200 questions

• **Classroom style**

  Language: English, German and French  
  Information/registration: www.financetrainer.com

In-house training upon request.
The Bahrain Institute of Banking and Finance (BIBF) has played a critical role in Bahrain’s long-term success as the region’s leading financial center. Since its inception in 1981, BIBF has been committed to providing the highest levels of training, education and professional development programs to the financial services industry in the Kingdom of Bahrain and the region. Its breadth of training, education and professional development programs covers all major business disciplines including Accounting; Banking; Insurance; Islamic Finance; IT; Management and Leadership expertise. BIBF also has a major emphasis in Academic and Executive development. BIBF’s original remit was to provide training for the banking community in Bahrain. BIBF has evolved today into an internationally recognized training organization providing professional development to a worldwide market. BIBF has a clear strategy in pursuing strategic alliances, to not only deliver to new markets, but to focus on deepening Bahrain’s strength in human capital and supporting the continued growth of its financial services sector. BIBF sees itself as a guardian of professional business training and development, with a commitment to offering new training opportunities for Bahrainis, in an effort to prepare them to take their place in a challenging global career space.

**Name of trainers:** Full time BIBF faculty - Subramanian Ravi, Senior Lecturer, Banking Department

**Classroom style**

- **Language:** English
- **Duration in days:** Thrice weekly (Sunday, Tuesday & Sunday). Total 48 hours.
  Four hours per session. We teach DC, OC & Diploma.
- **Usual trainer:** Full Time BIBF Faculty: Subramanian Ravi, Senior Lecturer, Banking Department.
- **Usual locations:** BIBF Premises
- **Fee per participant:** BD 1100. Date 7th Sept to 2nd Oct 2014, venue Bahrain.
- **Information/registration:** BIBF, P.O. Box 20525, Manama, Kingdom of Bahrain
  Tel: +973 17815555, Fax: +973 17729928
  Email: infodesk@bibf.com
Stratadigm is India’s leading training and consulting company focused on servicing client needs in the banking and financial services domain. It is the preferred training partner for 8 of the world’s leading banks, IT and Consulting companies, KPOs and BPOs from the U.S., Germany, France and U.K. and many Indian Banks, Investment Banks and Brokerage Houses. Having trained more than 14,000 employees at different levels of the corporate hierarchy in its client organisations, it has emerged as the leading provider of educational services for professionals interested in furthering their career prospects. The company works closely with its trainees/program participants in their continuing professional education endeavours. It has helped many associates get international certifications from leading industry bodies from across the world. Stratadigm is promoted by professionals from the BFSI industry with the core delivery team having over 100 years of combined experience in the foreign exchange markets gained from their dealing & trading and back-office activities in USA, UK, Hong Kong and India. Many of the core team members also have excellent academic credentials like MBA from the IIMs and CA/CFA (USA) etc.

Name of trainers: Sampath Jagannathan, A. C. Reddi, Ravi G, Muralidharan V and Sushil Sharma

- **Classroom style**

  - Language: English
  - Duration in days: 15 days or 120 hours spread over a period of time
  - Usual trainer: A C Reddi and Muralidharan V
  - Usual locations: Hyderabad/Chennai/Bangalore/Mumbai/Pune/New Delhi
  - Fee per participant: Rs. 15,000
  - Information/registration: info@stratadigm.biz or contact the Hyderabad office at +91 40 4012 3624 or +91 98661 86249
The Israel Financial Institute offers a variety of academic studies, training, advanced studies, workshops and diploma studies on global standards to the highest level of employees in all business units, including senior managers, in corporations and in financial institutions. The Israel financial institute provides on-the-job practical training and workshops for professionals in FOREX, Derivatives and security trading, investment and asset management including all asset classes, middle and back office, as well as Risk Management. The Israel Financial Institute focuses on improving professional levels of expertise and providing internationally recognized accreditation based on uniform standards acceptable in developed financial markets.

IFI provides training in fields such as Treasury and risk management and cooperates with ACI, the worldwide financial market association and represents the association in Israel. The institute is currently preparing students for the Dealing and Operation Certificate and will soon include courses teaching the new ACI Diploma. Being the first and only institute in Israel that offers training programs which stand in line with worldwide existing professional programs the institute is leading an important change in the local financial markets.

Name of trainers: Gil Ben Yehuda, Amit Lowenstein, Eitan Zeevi, Haim Havin

**Classroom Style**

Language – Hebrew and English

Duration in days: Twice in a week: Sunday & Friday. Totally 9 sessions. Each session is of 6 hours

Usual Trainers: Gil Ben Yehuda, Amit Lowenstein, Eitan Zeevi, Haim Havin

Usual Location: 29 Homa Umigdal Str, Tel Aviv

Fee per participant: 2,000 USD

Information/Registration: www.ifi-il.com

In-house training upon request
South Africa:

Full Value Financial Services (Pty) Ltd
Suites 41 and 42 Tudor Park, 61 Hillcrest Ave,
Blairgowrie, Randburg 2196, South Africa
Tel: +27 11 7815678; Fax: +27 11 7815653;
Email: mike@fullvalue.co.za or dushane@fullvalue.co.za
website: www.fullvalue.co.za

We strive to assist our clients in achieving their full potential, by providing financial training and consulting services that are professional, accurate, relevant and practical.

All our training presenters are ex traders who have extensive trading and training experience, who understand and empathize with the delegates.

Training is presented both in South Africa s well as internationally.

Name of trainers: Mike Sandler, Craig Thompson and Ina du Preez

- **Classroom style**

  | Language     | : English |
  | Duration in days | 3 - 5 days |
  | Usual trainer   | Mike Sandler and Craig Thompson |
  | Usual locations | Based in Johannesburg but have presented programs in a number of different countries including Namibia, Uganda, Botswana, Tanzania, Mozambique, Zambia etc |
  | Fee per participant | Approximately R10 000 but this varies from location to location. |
  | Information/registration | Dushane@fullvalue.co.za |

- **Others**

  We conduct both “face to face” classroom type programs as well as “blended” programs i.e. part self study and part classroom sessions. The maximum number of delegates is limited to 12 per session so that the trainers can devote personal attention to each delegate. Our trainers go out of their way to ensure that the delegates understand and feel comfortable with the course material. After completing the classroom sessions we encourage our delegates to contact us should they have any problems etc when studying for the exam.
Peter Skerritt & Associates was established in 1993 to provide training and consultancy services to the South African and African wholesale financial markets. The company’s mission is to provide practical, hands-on training to financial market practitioners, with an explicit outcomes-based focus.

**Distance-Learning**

- **Language**: English
- **Author**: Peter Skerritt & Associates
- **Title**: The ACI Dealing Certificate distance-learning programme
- **Price**: USD 895 + DHL cost
- **Orders**: Please contact www.peterskerritt.com

Candidates enrolled on the distance-learning programme are provided with comprehensive study material as well as access to the Peter Skerritt & Associates Online Testing System. The study material have been prepared by expert faculty to accurately reflect the emphasis of the ACI exams. The Online Testing System contains topic tests in respect of the individual topics of the ACI Dealing certificate syllabus as well as full mock exams in the same multiple choice format as the actual exam. An e-mail help facility is also available to submit queries concerning any aspect of the syllabus and answers are normally provided immediately or within 24 hours.

**Classroom style**

- **Language**: English
- **Duration in days**: 5 days
- **Usual Trainer**: Peter Skerritt, Terry Murphy and George Van der Westhuizen
- **Usual locations**: The African continent
- **Fee per participant**: The fee depends on whether it is a public or an in-house workshop
- **Information/Registration**: admin@peterskerritt.com
Our Trading & Banking Academy falls within the Financial Services Industry and People and Change Competency. The ACI Dealing and Operations Certificate, ACI Diploma, Trading Psychology and Balance Sheet Management Simulations, Trade Finance, Financial Literacy, Client Relationship Management (CRM) Modelling and People & Change Training are the flagship product offerings of our Academy. Via our global reach, we provide this training in a “blended-learning” environment and each programme is uniquely designed to client specifications.

**Programme Catalogue:**

**Blended Learning:**

**ACI Dealing and Operations Certificates**
Language: English
Duration: 16-week program with a 4-5 day workshop
Lead Facilitator: Andre Kurten
Markets Covered: Africa, Middle East, Asia and other emerging markets
Cost: market / association / client / programme specific

**ACI Diploma**
Language: English
Duration: 24-week program with a 6-day workshop
Lead Facilitator: Andre Kurten
Markets Covered: Africa, Middle East, Asia and other emerging markets
Cost: market / association / client / programme specific

**Cyber School/Distance Learning**

**ACI Operations Certificate**
Language: English
Duration: 24-week program with webinars
Lead Facilitator: Andre Kurten
Markets Covered: Africa, Middle East, Asia and other emerging markets
Cost: market / association / client / programme specific

**Simulation Programmes**

*Mastering the Art of Trading: 3-day workshop*
*Mastering Strategic Balance Sheet Management: 3-day workshop*
The Netherlands:

M.G. Financial Trainings & Consultancy
Member of Gubernator-Training

Moreno Giraldi
e-mail info@mgft-c.eu
Tel. +31.610.981887 / fax +31.36.5247425
www.mgft-c.eu

MG Financial Markets Training and Consultancy has its roots in the front office environment. After more than 20 years activity in the FX and Money Markets, in 2008 Moreno Giraldi started the company with the ideal of offering Hands-on training based on the experience gained in the market. Moreno Giraldi is founding partner and member of Gubernator-Training, a multidisciplinary portal (Treasury, Commodities Risk management and ALM) www.gubernator-training.com

Name of trainers: Moreno Giraldi

- Classroom style
  - language: Dutch, English & Italian
  - duration in days: 5
  - usual trainer: Moreno Giraldi
  - usual locations: EMEA
  - fee per participant:
  - where to inform and register: info@mgft-c.eu
The Financial Markets Academy (TFMA) is a Dutch training company. With Lex van der Wielen as senior teacher, TFMA is one of the only providers that is able to offer exam courses for all of the three ACI Exams: the Dealing Certificate, the Operations Certificate and the Diploma. TFMA has its own publisher, *Financial Markets Books*, that publishes text books for all of the three exams and books with trial questions and elaborated answers.

- **Books or Home-study pack**

<table>
<thead>
<tr>
<th>Title</th>
<th>A guide to the ACI Dealing Certificate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Author</td>
<td>Lex van der Wielen</td>
</tr>
<tr>
<td>Language</td>
<td>English</td>
</tr>
<tr>
<td>Price</td>
<td>EUR 65,-</td>
</tr>
<tr>
<td>Where available</td>
<td><a href="http://www.tfma.nl">www.tfma.nl</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Title</th>
<th>150 Trial Question and Answers for the ACI Dealing Certificate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Author</td>
<td>Lex van der Wielen</td>
</tr>
<tr>
<td>Language</td>
<td>English</td>
</tr>
<tr>
<td>Price</td>
<td>EUR 55,-</td>
</tr>
<tr>
<td>Where available</td>
<td><a href="http://www.tfma.nl">www.tfma.nl</a></td>
</tr>
</tbody>
</table>

- **Classroom style** (in-house training, up to 15 participants)

<table>
<thead>
<tr>
<th>Duration</th>
<th>4 days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price</td>
<td>8,000 euro plus expenses</td>
</tr>
<tr>
<td>Material</td>
<td>All participants will receive a free copy of A guide to the ACI Dealing Certificate</td>
</tr>
<tr>
<td>Language</td>
<td>English, German and Dutch</td>
</tr>
<tr>
<td>Information</td>
<td>Lex van der Wielen 0031 6 26600671</td>
</tr>
</tbody>
</table>
RISKMATRIX is an independent firm that offers support in treasury and financial management. The principal activities embrace training, publishing and consultancy. The current range of services started in 2003, when Riskmatrix took over the training activities offered for over 30 years by ABN AMRO Treasury Management Consultants. Today the portfolio of courses and workshops has been diversified and the number of lecturers has increased. Practitioners and academicians from banks, corporates, consultancy firms, accounting firms, law firms and universities have greatly strengthened the teaching staff. Riskmatrix is located in the historic De Horst Estate in Driebergen, which is in the heart of the Netherlands. Riskmatrix and partners like De Baak Management Centre VNO – NCW are working together to further develop this estate into a true international centre of excellence.

- **Classroom style**

  - **Language**: English, Dutch and French
  - **Duration in days**: 4 (Other courses on treasury and finance 2-7 days)
  - **Usual locations**: Most open courses and other activities are held in excellent training venues in the Netherlands and Belgium. The firm also is offering in-house training.

  **Information/registration**: [www.riskmatrix.eu](http://www.riskmatrix.eu)
Multimedia TradeWind Limited is a member of the Lywood David International Group. The company's objectives are the design and development of distance learning products for ACI candidates and the financial markets industry. The company's PC based products include the WINDEAL suite of dealing simulations (WINDEAL for Spot FX and WINDEAL for Money market), WinFOREX, the unique PC based interactive study aid for ACI Examination candidates and the latest product ACI-train a FREE i-phone / i-pad app featuring interactive multiple choice questions, accompanying texts and mock (trial) examinations for ACI level 1 candidates.

The company boasts many WINDEAL and WinFOREX Site licence clients – being financial institutions and banking institutes across the globe together with several hundred individual candidates purchasing the WinFOREX Single User licence products.

Names of trainers: Phil Parker, Managing Director

CD Rom based

Language : English
Price : WinFOREX Module DC Single User licence Price: GBP 180.00 plus p+p (or DHL courier charges – if preferred).

A WinFOREX Site licence covering all four ACI qualifications is available for institutional purchasers. Site licence cost: GBP 1,950.00 complete (ACI Dealing Certificate, ACI Operations Certificate, ACI Model Code and ACI Diploma) plus p+p (or DHL courier charges – if preferred).

There is also a WinFOREX ‘Lite’ product featuring a reduced database of 250+ interactive ACI Dealing Certificate multiple choice questions and answers available with the book Financial markets and the ACI Dealing Certificate 3I0-012.

Contact details (buy on-line): www.lywood-david.co.uk/winforex1a.htm

The WinFOREX product range consists of a series of unique PC based interactive Study aids designed specifically with the ACI Education examinations in mind. WinFOREX is however equally appropriate for more general product education and financial market training for Treasury personnel. WinFOREX Module DC contains a database of over 2,200 interactive ACI and ACI style multiple-choice questions and a comprehensive accompanying text book - 490 pages for the ACI Dealing Certificate (available as an Adobe *.pdf file for on screen viewing or hard copy textbook at extra cost - depending on licence purchased) which complements the interactive training software. The Single User licence product features 1 load and 100 accesses to the question databases, the ability to random generate mock (trial) examinations, dynamic on-screen feedback and cross referencing to the accompanying text for all multiple-choice questions and an interactive Excel spreadsheet including all ACI formulae.
I-phone app (ACi-train)
Language: English
Price: ACi-train app: FREE to download from the Apple apps store. Please see Multimedia TradeWind Limited on-line price list for individual ACi-train testfiles (prices from GBP 3.99).

Multimedia TradeWind Limited are now offering a comprehensive, effective and affordable i-phone / i-pad based training resource towards the latest syllabuses for the ACI Dealing Certificate 3I0-012, ACI Operations Certificate 3I0-013 and ACI Model Code 3I0-011 qualifications, with interactive training testfiles covering all syllabus topics and featuring downloadable training texts and ‘mock’ (trial) examinations.

Contact details (buy on-line): Download ACi-train FREE from the Apple apps store and purchase testfiles from www.lywood-david.co.uk/aci-train1.htm

Books or Home-study pack
Title: Financial markets and the ACI Dealing Certificate 3I0-012 (published by Multimedia TradeWind Limited via Lulu August 2013)
Author: Philip J L Parker ACIB
Language: English
Where available: www.lywood-david.co.uk/mmtw4.htm good financial bookshops and www.amazon.com

Please note there are also study materials for the other ACI syllabuses and examinations. Please contact the company for further details.
Our trainers (listed below) have 10+ years of experience in FX/Treasury dealing positions and operational roles in UK, Asia and NA and LATAM. We regularly design bespoke training programs meeting precise client objectives via a combination of blended classroom lectures, webcasts, WBT and originally design case studies based on our clients processes and systems. The learning experience is greatly enhanced by simulating lecture modules and methodology through our Bourse Trading Simulation® for cash trading. FDRS® for derivative simulations and eTraderEx® capital markets algorithmic trading simulation. Over the last decade we have delivered training programs to thousands of introductory to advanced level staff in 30 different nations in English, Spanish and French. Our audiences include graduates, middle to senior line managers, professional hires, middle office, operations and technology staff. We lecture executive education, MBA, MSc & PhD students in the UK and USA, and prepare staff for professional certificates exams like the ACI Dealing Certificate, ACI Operations Certificate, ACI Diploma exams

Names of trainers: Maricar Obieta, Donald Lawrence, Bernard Lind, Bruce Weber

- **Classroom style**
  
  Language : English, Spanish, French  
  Duration in days : 5 days (40 hours) + practice exam + post mortem  
  Usual locations : Central London & New York public course or your institutions requirements  
  Fee per participant : Please call or email for details  
  Information/registration : f.mack@marche-mondial.com
Markets International Ltd
Aylworth, Naunton
Cheltenham  GL54 3AH - UK
Telephone:  +44-1451-850055
Fax:  +44-1451-850367
E-mail:  training@markets-international.com
Website:  www.markets-international.com
Markets International Ltd is an independent company which provides both public and in-house training on financial markets and mathematics, risk management and other financial subjects. We specialise in the ACI exams - Dealing Certificate, Diploma and Operations Certificate - which we teach with a very high success rate both in London and on behalf of national ACI associations across a wide range of countries. All courses are ‘workshop’ in style, with numbers generally limited to a maximum of 12, and delegates work through extensive examples and practice exams. Our ACI Dealing Certificate and Diploma courses include a revision day, to ensure thorough preparation for the exams. We provide a free help line: candidates can contact us at any time until they take the exam, to discuss any problems.

Names of trainers: Bob Steiner

• Classroom style
  Language : English
  Duration in days : 4 days (3 days plus 1 revision day included as part of the course)
  Usual trainer : Bob Steiner
  Usual locations : London and many European cities; also outside Europe
  Fee per participant : GBP 1,650 plus VAT
  Information/Registration : training@markets-international.com or +44-1451-850055

• Home-study / Distance-learning pack
  Author : Bob Steiner
  Language : English
  Price : GBP 300 for all the written material; GBP 250 for a 3-month help-line.
  Where available : training@markets-international.com or +44-1451-850055

Complete package (no other books are needed) including all the learning material, exercises and practice exams. An e-mail help-line is also available for questions about any of the material, exercises and exams.

• Books
  Title : Foreign Exchange and Money Markets
  Author : Bob Steiner
  Language : English
  Price : (Amazon, approximately GBP 59)
  ISBN : 0-7506-5025-7
  Where available : Booksellers such as Amazon

  Title : Mastering Financial Calculations
  Author : Bob Steiner
  Language : English
  Price : (Amazon, approximately GBP 30)
  Where available : Booksellers such as Amazon

Comprehensive coverage of the necessary calculations in FX, Money Markets, FRAs, Bonds, Repo, Swaps and Options
Rolland Consultancy provides training and management consultancy to financial institutions globally. Established in 1992 we bring more than twenty-five years of experience of financial markets, but still maintain a strong emphasis on ensuring all our training is relevant to today’s marketplace. We provide training in all major markets, including FX & money markets, and also specialise in infrastructure training, enhancing understanding of the institutions and individual roles that form today’s marketplace.

Name of trainers: Gail Rolland

- **Classroom style**

<table>
<thead>
<tr>
<th>Language</th>
<th>English</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duration in days</td>
<td>4</td>
</tr>
<tr>
<td>Usual trainer</td>
<td>Gail Rolland</td>
</tr>
<tr>
<td>Usual locations</td>
<td>Available in any location</td>
</tr>
<tr>
<td>Fee per participant</td>
<td>Only provided on an in-house basis that can be tailored to the client’s requirements</td>
</tr>
<tr>
<td>Information/Registration</td>
<td><a href="mailto:gail@rollconsul.demon.co.uk">gail@rollconsul.demon.co.uk</a></td>
</tr>
</tbody>
</table>
TFL Online offer both open public course and in – house training for the ACI Dealing Certificate.

The 5 day programme allows participants to apply the knowledge gained in the classroom to exam style questions at each stage of the learning process. Particular attention is paid to exam technique. The final day of the programme comprises a full mock exam and a question by question debrief.

Name of Trainer

Chris Louch has been delivering training for the ACI Dealing Certificate for several years. His engaging teaching style reflects his enthusiasm for the subject and his first hand experience in FX, Money Market and Derivatives trading. Chris has a Degree in Economics, is an Associate of the Chartered Institute of Bankers and holds the ACI Diploma qualification.

Classroom style

The cost of the 5 day programme is GBP 1500 plus VAT per participant. Candidates receive a written workbook to support the classroom sessions.

Language - English

Usual location – City of London

In House

In House courses can be arranged to meet participant and delivery location requirements. Please contact below for further information.

Contact details

TFL Online Limited,
Mitre House
12-14 Mitre Street
London EC3A 5BU

Office: 020 7377 2177
Mobile: 077 12 086934
www.tflonline.co.uk
sales@tflonline.co.uk